

Rare and Affiliates

Consolidated Financial Statements
September 30, 2025

Contents

Independent auditor's report	1-2
Financial statements	
Consolidated balance sheets	3
Consolidated statements of activities	4
Consolidated statements of functional expenses	5-6
Consolidated statements of cash flows	7
Notes to consolidated financial statements	8-23
Independent auditor's report on the supplementary information	24
Supplementary information	
Consolidating balance sheet	25
Consolidating statement of activities	26
Rare standalone balance sheets	27
Rare standalone statements of activities	28
Fisheries ecosystem technical assistance facility program schedule of cash receipts and expenditures	29

Independent Auditor's Report

Board of Trustees
Rare

Opinion

We have audited the consolidated financial statements of Rare and Affiliates (Rare), which comprise the consolidated balance sheets as of September 30, 2025 and 2024, the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements (collectively, financial statements).

In our opinion, the accompanying financial statements referred to above present fairly, in all material respects, the financial position of Rare as of September 30, 2025 and 2024, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

We did not audit the financial statements of The Meloy Fund I, L.P. (the Fund), whose statements reflect total assets constituting 43% of total consolidated assets at September 30, 2025, and total support and revenue constituting 13% of consolidated total support and revenue for the year then ended. Those statements were audited by other auditors, whose reports have been furnished to us, and our opinion, insofar as it relates to the amounts included for the Fund, is based solely on the report of the other auditors.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Rare and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Rare's ability to continue as a going concern within one year after the date that the financial statements are issued or available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Rare's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Rare's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

RSM US LLP

Gaithersburg, Maryland

July 28, 2026

Rare and Affiliates

Consolidated Balance Sheets September 30, 2025 and 2024

	2025	2024
Assets		
Operating assets:		
Cash and cash equivalents	\$ 8,510,405	\$ 7,241,871
Grants and contributions receivable, net	14,687,050	13,668,621
Other receivables, net of allowance for credit losses (2025—\$14,879 ; 2024—\$0)	476,492	139,862
Prepaid expenses and other assets	923,939	591,839
Investments	10,534,019	10,307,685
Assets held for deferred compensation (Note 11)	1,968,300	1,664,962
Right-of-use—office and equipment lease, net	3,090,501	1,449,784
Total operating assets	40,190,706	35,064,624
Portfolio assets—Meloy Fund I, L.P. (Notes 1 and 3):		
Cash and cash equivalents	537,408	533,318
Other assets	75,711	89,361
Investment in privately held securities, at fair value (cost 2025—\$16,427,243 ; 2024—\$16,660,576)	30,166,052	25,040,247
Total portfolio assets	30,779,171	25,662,926
Total assets	\$ 70,969,877	\$ 60,727,550
Liabilities and Net Assets		
Operating liabilities:		
Accounts payable and accrued expenses	\$ 4,227,075	\$ 3,825,354
Refundable advances	3,243,273	3,818,759
Lease liabilities, net	3,161,237	1,750,077
Deferred compensation liabilities (Note 11)	1,968,300	1,664,962
Total operating liabilities	12,599,885	11,059,152
Portfolio liabilities—Meloy Fund I, L.P. (Notes 1 and 3):		
Accounts payable and accrued expenses	174,942	189,932
Capital paid in advance	155,610	155,610
Total portfolio liabilities	330,552	345,542
Total liabilities	12,930,437	11,404,694
Commitments and contingencies (Notes 11 and 13)		
Net assets:		
Without donor restrictions:		
Undesignated	3,228,051	525,627
Designated by the board of trustees	11,004,606	10,478,641
Total Rare net assets without donor restrictions	14,232,657	11,004,268
Noncontrolling interest in Meloy Fund I, L.P. (Note 3)	30,445,983	25,292,882
Total net assets without donor restrictions	44,678,640	36,297,150
With donor restrictions	13,360,800	13,025,706
Total net assets	58,039,440	49,322,856
Total liabilities and net assets	\$ 70,969,877	\$ 60,727,550

See notes to consolidated financial statements.

Rare and Affiliates

Consolidated Statements of Activities Years Ended September 30, 2025 and 2024

	2025			2024		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Operating support and revenue:						
Grants and contributions	\$ 9,441,900	\$ 32,185,013	\$ 41,626,913	\$ 5,699,670	\$ 26,667,826	\$ 32,367,496
Program service revenue	485,201	-	485,201	510,070	-	510,070
Contributions of nonfinancial assets	259,264	-	259,264	90,168	-	90,168
Net assets released from purpose restrictions	24,459,919	(24,459,919)	-	24,968,088	(24,968,088)	-
Net assets released from time restrictions	6,790,000	(6,790,000)	-	5,400,000	(5,400,000)	-
Total operating support and revenue	41,436,284	935,094	42,371,378	36,667,996	(3,700,262)	32,967,734
Operating expenses:						
Sustainable fisheries and agriculture	16,842,143	-	16,842,143	14,223,398	-	14,223,398
Behavioral science and research	10,604,299	-	10,604,299	12,193,229	-	12,193,229
Conservation finance	5,516,530	-	5,516,530	5,426,083	-	5,426,083
Administrative	3,694,604	-	3,694,604	3,640,730	-	3,640,730
Fundraising	3,168,566	-	3,168,566	3,255,535	-	3,255,535
Total operating expenses	39,826,142	-	39,826,142	38,738,975	-	38,738,975
Other income:						
Rental income	255,288	-	255,288	279,787	-	279,787
Investment income	650,277	-	650,277	1,217,091	-	1,217,091
	905,565	-	905,565	1,496,878	-	1,496,878
Unrealized loss on privately held security	-	(600,000)	(600,000)	-	-	-
Loss on lease modification	(93,078)	-	(93,078)	-	-	-
Changes in net assets before noncontrolling interest	2,422,629	335,094	2,757,723	(574,101)	(3,700,262)	(4,274,363)
Meloy Fund, I L.P.:						
Portfolio interest	100,624	-	100,624	777,309	-	777,309
Realized loss on privately held security	-	-	-	(86,689)	-	(86,689)
Change in unrealized gain on privately held securities	5,359,137	-	5,359,137	1,412,941	-	1,412,941
	5,459,761	-	5,459,761	2,103,561	-	2,103,561
Changes in net assets before contributions by limited partners	7,882,390	335,094	8,217,484	1,529,460	(3,700,262)	(2,170,802)
Contributions by limited partners	499,100	-	499,100	2,162,856	-	2,162,856
Change in net assets	8,381,490	335,094	8,716,584	3,692,316	(3,700,262)	(7,946)
Net assets:						
Beginning	36,297,150	13,025,706	49,322,856	32,604,834	16,725,968	49,330,802
Ending	\$ 44,678,640	\$ 13,360,800	\$ 58,039,440	\$ 36,297,150	\$ 13,025,706	\$ 49,322,856

See notes to consolidated financial statements.

Rare and Affiliates

Consolidated Statement of Functional Expenses Year Ended September 30, 2025

	Program Services			Total Program Services	Supporting Services		
	Sustainable Fisheries and Agriculture	Behavioral Science and Research	Conservation Finance		Administrative	Fundraising	Total
Salaries and benefits	\$ 9,000,413	\$ 7,339,991	\$ 2,693,254	\$ 19,033,658	\$ 2,670,855	\$ 2,754,386	\$ 24,458,899
Consulting and professional fees	2,803,300	2,396,506	2,611,294	7,811,100	550,704	216,163	8,577,967
Travel and meetings	2,444,253	323,040	53,705	2,820,998	132,337	83,968	3,037,303
Subgrants and awards	1,645,459	167,324	-	1,812,783	-	-	1,812,783
Occupancy costs	386,369	262,839	105,895	755,103	107,308	90,983	953,394
Supplies	152,205	42,880	1,100	196,185	10,418	23	206,626
Professional development	7,332	7,232	8,241	22,805	20,410	544	43,759
Equipment and materials	243,918	10,954	7,830	262,702	13,887	5,494	282,083
Communications	64,542	6,202	3,527	74,271	30,664	3,585	108,520
Postage and printing	20,369	12,795	379	33,543	13,395	7,292	54,230
Bank and other fees	31,000	11,119	873	42,992	123,788	1,655	168,435
Insurance	42,983	23,417	30,432	96,832	20,838	4,473	122,143
Total	\$ 16,842,143	\$ 10,604,299	\$ 5,516,530	\$ 32,962,972	\$ 3,694,604	\$ 3,168,566	\$ 39,826,142

See notes to consolidated financial statements.

Rare and Affiliates

Consolidated Statement of Functional Expenses Year Ended September 30, 2024

	Program Services			Total Program Services	Supporting Services		
	Sustainable Fisheries and Agriculture	Behavioral Science and Research	Conservation Finance		Administrative	Fundraising	Total
Salaries and benefits	\$ 7,952,530	\$ 7,755,259	\$ 2,476,676	\$ 18,184,465	\$ 2,267,352	\$ 2,585,084	\$ 23,036,901
Consulting and professional fees	2,048,424	3,059,849	2,542,025	7,650,298	692,731	360,997	8,704,026
Travel and meetings	2,019,717	562,976	96,166	2,678,859	158,575	116,119	2,953,553
Subgrants and awards	1,302,473	121,761	84,715	1,508,949	-	-	1,508,949
Occupancy costs	383,865	483,267	151,281	1,018,413	241,662	140,550	1,400,625
Supplies	208,710	107,087	1,091	316,888	12,337	3,433	332,658
Professional development	17,440	24,563	2,440	44,443	26,716	14,455	85,614
Equipment and materials	185,192	36,577	9,835	231,604	33,630	8,973	274,207
Communications	55,582	9,876	3,606	69,064	56,755	4,509	130,328
Postage and printing	20,576	5,063	507	26,146	10,462	6,607	43,215
Bank and other fees	27,716	25,072	9,405	62,193	95,551	14,808	172,552
Insurance	1,173	1,879	48,336	51,388	44,959	-	96,347
Total	\$ 14,223,398	\$ 12,193,229	\$ 5,426,083	\$ 31,842,710	\$ 3,640,730	\$ 3,255,535	\$ 38,738,975

See notes to consolidated financial statements.

Rare and Affiliates

Consolidated Statements of Cash Flows Years Ended September 30, 2025 and 2024

	2025	2024
Cash flows from operating activities:		
Change in net assets before contributions by limited partners	\$ 8,217,484	\$ (2,170,802)
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:		
(Decrease) increase in the allowance for contributions receivable	(256,752)	234,599
Increase in allowance for credit losses	14,879	-
Decrease in discount on pledges	(97,421)	(194,382)
Net realized and unrealized gains	(122,276)	(563,606)
Amortization of right-of-use office and equipment lease	457,708	1,179,641
Loss on lease modification	93,075	-
Change in unrealized gain on privately held securities	(5,359,137)	(1,412,941)
Changes in operating assets and liabilities:		
(Increase) decrease in:		
Grants and contributions receivable	(664,256)	3,185,166
Other receivables	(351,509)	-
Prepaid expenses and other assets	(332,100)	75,449
Assets held for deferred compensation	(303,338)	(320,769)
Increase (decrease) in:		
Accounts payable and accrued expenses	401,721	(241,164)
Refundable advances	(575,486)	(1,208,573)
Lease liabilities	(758,474)	(1,312,895)
Deferred compensation liabilities	303,338	320,769
Net cash provided by (used in) operating activities	667,456	(2,429,508)
Cash flows from investing activities:		
Purchase of investments	(1,930,747)	(4,152,253)
Proceeds from sale of investments	1,826,689	3,526,441
Purchases of privately held securities	(100,000)	(2,298,918)
Net cash used in investing activities	(204,058)	(2,924,730)
Cash flows from financing activities:		
Changes in operating assets and liabilities for Meloy Fund I, L.P.	(23,207)	299,348
Principal repayments related to privately held securities	333,333	272,556
Contributions from limited partners	499,100	2,162,856
Capital contributions received in advance	-	(617,255)
Draw on line of credit	-	746,000
Repayments on line of credit	-	(746,000)
Net cash provided by financing activities	809,226	2,117,505
Net increase (decrease) in cash and cash equivalents	1,272,624	(3,236,733)
Cash and cash equivalents:		
Beginning	7,775,189	11,011,922
Ending	\$ 9,047,813	\$ 7,775,189
Cash and cash equivalents—operating	\$ 8,510,405	\$ 7,241,871
Cash and cash equivalents—portfolio	537,408	533,318
	\$ 9,047,813	\$ 7,775,189
Supplemental disclosures of cash flow information:		
Right-of-use assets obtained in exchange for new lease obligations	\$ 2,189,456	\$ -
Operating lease liabilities	\$ 2,189,456	\$ -

See notes to consolidated financial statements.

Rare and Affiliates

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies

Nature of activities: Rare and Affiliates (Rare) is a conservation organization that is solution-oriented and committed to inspiring change so people and nature thrive. Rare is incorporated under the commonwealth of Virginia and is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC), and a public charity under Sections 509(a)(1) and 170(b)(1)(A)(vi).

Rare has offices in the United States of America, Brazil, China, Philippines, Mozambique, Indonesia, Colombia, Germany, Honduras and Mexico. Rare is a global leader in community-led solutions to protect nature and build resilient communities. Rare partners with people around the world to adopt sustainable practices, restore ecosystems on land and at sea, and strengthen their livelihoods. Grounded in local leadership and behavioral and natural science, our work helps communities drive lasting change—ensuring people and nature thrive together.

Unique Impact, LLC (the Management Company) (formerly Rare Ventures, LLC), Meloy Fund I, G.P., LLC (the General Partner) and Meloy Fund I, L.P. (the Fund): The Management Company, a Delaware limited liability company, was formed in 2010 as a wholly owned subsidiary of Rare, to manage for-profit affiliated entities whose purpose is consistent with Rare's charitable purpose.

The General Partner, a Delaware limited liability company, was formed in 2017 as a wholly owned subsidiary of Rare, to serve as the General Partner of the Fund. Under the management agreement, the General Partner utilizes Rare's expertise in the development, support and management of marine common pool resources and sustainable fisheries, to provide management services to the Fund. For the purpose of financial reporting, the General Partner, the Fund and the Management Company are consolidated with Rare.

During 2017, Rare authorized the formation of the Fund, a Delaware limited partnership. The Fund was formed to generate measurable social and environmental outcomes, and to provide financial returns for investors by making debt and equity investments in fishing and fisheries-related enterprises that have operations in Indonesia and the Philippines. The Fund has been capitalized by \$22,100,000 of limited partner contributions.

A summary of Rare's significant accounting policies follows:

Principles of consolidation: All transactions between Rare, the Management Company, the General Partner and the Fund, have been eliminated in consolidation. Throughout this report, the entities are collectively referred to as Rare.

Basis of presentation: The consolidated financial statement presentation follows the recommendation of the Not-for-Profit Entities Topic of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC). Under this ASC, Rare is required to report information regarding its financial position and activities according to the two classes of net assets: net assets without donor restrictions and with donor restrictions.

Net assets: Net assets without donor restrictions consist of net assets that are available for general purpose activities of Rare. Contributions are reported as increases in net assets without donor restrictions unless their use is limited by donor-imposed restrictions.

The board of trustees has designated a portion of the net assets without donor restrictions, the Board Designated Fund (BDF), as a reserve for contingencies or, for use during exigent circumstances. Earnings from the BDF are reinvested. The BDF totaled \$11,004,606 and \$10,478,641 at September 30, 2025 and 2024, respectively.

Rare and Affiliates

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Net assets with donor restrictions consist of net assets whose use is subject to donor-imposed restrictions that expire by the passage of time or through the performance of specified actions by Rare. The time and purpose restrictions require that resources be used for specific purposes and/or in a specific period or after a specified date. Net assets with donor restrictions become net assets without donor restrictions when the time restrictions expire, or when the funds are used for their restricted purposes, at which time they are reported in the Consolidated Statements of Activities as net assets released from restrictions. There are no permanently restricted net assets.

Although portfolio assets are shown on the consolidated balance sheets as part of net assets without donor restrictions, these funds are not the property of and cannot be used by Rare.

Cash and cash equivalents: Rare considers all cash and highly liquid investments with initial maturities of three months or less, and which presents insignificant risk of change in value, to be cash and cash equivalents. As of September 30, 2025 and 2024, this balance includes cash and short-term certificates of deposit.

Foreign operations: The accompanying consolidated financial statements include the worldwide operations of Rare and other entities owned and/or controlled by Rare. At September 30, 2025 and 2024, assets held in non-U.S. countries totaled \$1,283,179 and \$640,306, respectively.

Financial and credit risk: Rare maintains its cash in bank accounts which, at times, may exceed insured limits. Rare has not experienced any losses in such accounts. Management considers the financial risk exposure on cash to be minimal.

Rare receives funding under grants and contracts from the U.S. government and other grantors for direct and indirect program costs. This funding is subject to contractual restrictions which must be met through incurring qualifying expenses for particular programs. Such grants are considered conditional contributions due to these imposed barriers and right of return or release and are recorded as revenue without donor restrictions to the extent that related conditions are met.

Rare's contract services that fall within the scope of Accounting Standards Codification ("ASC") Topic 606 (ASC 606) are included in grants and contributions revenue on the consolidated statements of activities. Rare allocates the transaction fee to the performance obligations and recognizes the revenue when each performance obligation is met. Current contracts include services to develop programs, manuals, feasibility studies and training materials.

For the years ended September 30, 2025 and 2024, \$1,432,958 and \$883,131, respectively, was recognized as exchange revenue from contract services. Revenue is recognized over the period the services are provided in an amount that reflects the consideration Rare is entitled to in exchange for those services. Typically, services are billed monthly based on either a contracted fixed fee schedule or actual expense incurred.

Rare records deferred revenue when amounts are invoiced or received, but the performance obligation is not met. Such revenue is recognized when the performance obligation is subsequently met. Rare had deferred revenue related to program services of \$8,114 and \$173,402 as of September 30, 2025 and 2024, respectively.

There are no significant changes in the judgments affecting the determination of the amount and timing of revenue from contracts with customers.

Rare and Affiliates

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Grants, contributions and contributions receivable: Grants and contributions are recognized as revenue and receivables in the year unconditional promises to give are received. Grants and contributions receivable that will not be collected within one year are discounted at a rate commensurate with the risks involved at the time the gift was promised, based upon anticipated payment dates. Conditional promises to give are not reported as revenue until the conditions are substantially met.

Unconditional contributions are recorded in the period received as with or without donor restrictions. Unconditional contributions that are received with donor restrictions are reported as an increase in net assets with donor restrictions until the restriction expires and are then reclassified to net assets without donor restrictions. Conditional contributions are not recorded as support until the condition(s) have been substantially met.

Contributions of nonfinancial assets: Contributions of nonfinancial assets consist of services and are recognized when received if the services either: (a) create or enhance non-financial assets or (b) require specialized skills and are provided by individuals possessing those skills and would typically need to be purchased if not donated. Contributed nonfinancial assets are recognized at fair value per the contracts with service providers.

Grant receivables: Receivables are carried at original invoice amounts, less an estimated allowance for doubtful accounts. Grant receivables do not bear interest.

Management makes estimates for doubtful accounts from grants and contributions. The provision for doubtful accounts was \$174,220 and \$430,972 at September 30, 2025 and 2024, respectively.

Other receivables: Receivables related to contract service fees are carried at original invoice amount, less an allowance for credit losses.

Credit losses: Rare adopted Accounting Standards Update (ASU) 2016-13, *Financial Instruments Credit Losses*, on October 1, 2023, as further described within the section below titled adopted accounting pronouncements. The measurement of expected credit losses under the current expected credit loss (CECL) methodology is applicable to financial assets measured at amortized cost, which includes billed and unbilled receivables as well as contract assets. An allowance for credit losses under the CECL methodology is determined using the loss-rate approach and measured on a collective (pool) basis when similar risk characteristics exist. Where financial instruments do not share risk characteristics, they are evaluated on an individual basis. The CECL allowance is based on relevant available information from internal and external sources, relating to past events, current conditions and reasonable and supportable forecasts. Below is a summary of the changes in Rare's allowance for credit losses for the year ended September 30, 2025 and 2024:

	2025	2024
Beginning balance	\$ -	\$ -
Provision for expected credit losses	15,575	-
Charge-offs	(696)	-
Ending balance	<u>\$ 14,879</u>	<u>\$ -</u>

Rare and Affiliates

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Investments: Investments of corporate bonds, equity and mutual funds are carried at fair value, based on quoted market prices, as described in Note 2. To adjust the carrying value of these investments, the change in fair value is recorded as a component of investment income on the consolidated statements of activities.

Allowable investments are specified in Rare's investment policy. These investments are exposed to various risks, such as interest rate, market and credit worthiness. Due to the level of risk associated with such investments, and the level of uncertainty related to changes in the value of such investments, it is possible that changes in carrying values could materially affect investment balances and amounts reported in the consolidated financial statements.

The Meloy Fund I, L.P. invests in privately held debt and equity securities. Securities for which no public market exists are valued at fair value. The fair value is generally cost until events indicate that cost is no longer the best measure of fair value. The inherent uncertainty in the process of valuing securities for which a ready market does not exist may cause the estimated values of these securities to differ significantly from the values that would have been derived had a ready market existed, and those differences could be material. As of September 30, 2025, the change in unrealized gain was \$5,359,137 and realized loss was \$0. As of September 30, 2024, the change in unrealized gain was \$1,412,941 and realized loss was \$86,689.

Property and equipment: Property and equipment with a unit cost greater than \$5,000 is initially recorded at cost and, thereafter, depreciated on a straight-line basis over the estimated useful lives of the related depreciable assets, generally three to 10 years. The cost of maintenance and repairs is recorded as an expense.

Valuation of long-lived assets: Rare reviews property and equipment periodically to determine potential impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of the long-lived asset is measured by a comparison of the carrying amount of the asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the estimated fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value, less costs to sell. There was no impairment at September 30, 2025 and 2024.

Subgrants and awards: Rare recognizes expenses for subgrants and awards at the time the subgrantee meets the conditions of the grant agreement and submits a request for payment. Conditions of a grant agreement include program milestones and documented expenses.

Refundable advances: Represents cash received on grants and contributions for which some condition was not yet met. Conditions of a grant or contribution may include future funds availability, matching funding or the completion of project tasks and related expenditures.

Use of estimates: The preparation of the consolidated financial statements in conformity with generally accepted accounting principles (U.S. GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Foreign currency transactions: The functional currency of Rare is the U.S. Dollar. The consolidated financial statements and transactions of Rare's non-U.S. country operations are maintained in the local currencies.

Rare and Affiliates

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Foreign currency translation: Where local currencies are used, assets and liabilities are translated into U.S. Dollars at the consolidated balance sheet dates, at the exchange rate in effect at the fiscal year-end. Gains and losses resulting from these translations are recognized on the consolidated statements of activities. Monthly expenses that are incurred by field offices in foreign countries are paid in local currency and then translated into U.S. Dollars at the rate of exchange in effect during the month of the transaction. Foreign currency translation loss for the years ended September 30, 2025 and 2024, was \$28,674 and \$71,282, respectively. Gains and losses from foreign currency translation are included in the bank and other fees in the consolidated statements of functional expenses.

Leases: Rare determines if an arrangement is or contains a lease at inception, which is the date on which the terms of the contract are agreed to, and the agreement creates enforceable rights and obligations. A contract is or contains a lease when: (i) explicitly or implicitly identified assets have been deployed in the contract and (ii) the customer obtains substantially all of the economic benefits from the use of that underlying asset and directs how and for what purpose the asset is used during the term of the contract. Rare also considers whether its service arrangements include the right to control the use of an asset.

Rare recognizes most leases on its consolidated balance sheets as a right-of-use (ROU) asset representing the right to use an underlying asset and a lease liability representing the obligation to make lease payments over the lease term, measured on a discounted basis. Leases are classified as either finance leases or operating leases based on certain criteria. Classification of the lease affects the pattern of expense recognition in the consolidated statements of activities.

Rare made an accounting policy election available not to recognize ROU assets and lease liabilities for leases with a term of 12 months or less. For all other leases, ROU assets and lease liabilities are measured based on the present value of future lease payments over the lease term at the commencement date of the lease. The ROU assets also include any initial direct costs incurred and lease payments made at or before the commencement date and are reduced by any lease incentives received. To determine the present value of lease payments, Rare made an accounting policy election available to nonpublic companies to utilize an incremental borrowing rate, which is aligned with the lease term at the lease commencement date.

Future lease payments may include fixed-rent escalation clauses or payments that depend on an index (such as the consumer price index), which is initially measured using the index or rate at lease commencement. Subsequent changes of an index and other periodic market-rate adjustments to base rent are recorded in variable lease expense in the period incurred. Residual value guarantees or payments for terminating the lease are included in the lease payments only when it is probable they will be incurred.

Rare has made an accounting policy election to account for lease and nonlease components in its contracts as a single lease component for its real estate, vehicle and equipment asset classes. The nonlease components typically represent additional services transferred to Rare, such as common area maintenance for real estate, which are variable in nature and recorded in variable lease expense in the period incurred.

Lease expense for operating leases is reported in occupancy costs in the accompanying consolidated statements of functional expenses.

Rare and Affiliates

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Allocation of functional expenses: The costs of providing programs and other supporting services have been summarized on a functional basis on the consolidated statements of activities. Expenses that relate directly to program or supporting services are allocated to that program or supporting service. Expenses related to subscription and travel are allocated based on the activities performed by the staff members within each area. Other expenses that require allocation such as rent, utilities and supplies are allocated based on headcount.

Capital paid in advance: Capital paid in advance consists of payments received from the Meloy Fund I, L.P. investors in advance of a capital call. The Meloy Fund I, L.P. recognizes capital paid in advance as a liability when the payment is received. Capital paid in advance funds are held by the Fund until a subsequent capital call event whereby funds held are drawn to meet the investment obligation.

Noncontrolling interest: Rare follows ASU 2010-07, which provides guidance related to not-for-profit mergers and acquisitions. In addition, ASU 2010-07 provides accounting guidance on how a not-for-profit parent organization accounts for noncontrolling interests in the equity (net assets) of consolidated subsidiaries. The guidance requires: (i) noncontrolling interest to be reported as a separate component of the appropriate class of net assets in the consolidated balance sheets and (ii) a not-for-profit (parent) that has one or more consolidated subsidiaries with a noncontrolling interest shall provide a schedule of changes in consolidated net assets attributable to the parent and the noncontrolling interest, either in the notes of the consolidated financial statements, or on the face of the consolidated financial statements, if practicable. That schedule shall reconcile beginning and ending balances of the parent's controlling interest and the noncontrolling interests for each class of net assets for which a noncontrolling interest exists during the reporting period (see Note 3). This standard also requires that the noncontrolling interests continue to be attributed their share of losses even if that attribution results in a deficit noncontrolling interest balance. Rare is required to consolidate with the Meloy Fund I, L.P. because the Meloy Fund I, G.P. cannot be removed as the general partner with a simple majority vote by the limited partners and the Meloy Fund I, G.P. is wholly owned by Rare.

Through the Meloy Fund I, G.P., Rare has certain management responsibilities for the Meloy Fund I, L.P. but has no voting rights and no capital account partnership interest. For this reason, Rare is considered to have a noncontrolling interest in the limited partnership.

Tax-exempt status: Rare is exempt from income taxes under Section 501(c)(3) of the IRC. Rare is subject to unrelated business income taxes under Section 511 of the IRC; however, in the opinion of management, a provision for income taxes is not required.

Rare follows the accounting standard on accounting for uncertainty in income taxes, which addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the consolidated financial statements. Under this guidance, Rare may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities, based on the technical merits of the position. The tax benefits recognized in the consolidated financial statements from such a position are measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement. The guidance on accounting for uncertainty in income taxes also addresses derecognition, classification, interest and penalties on income taxes and accounting in interim periods. As of September 30, 2025, Rare had no cumulative unrelated business taxable loss.

Management evaluated Rare's tax positions and concluded that Rare had taken no uncertain tax positions that require adjustment to the consolidated financial statements to comply with the provisions of this guidance.

Rare and Affiliates

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

The Meloy Fund I, G.P., LLC (the General Partner) is a limited liability company, and the Fund is a limited partnership, registered in the state of Delaware. For federal tax filing purposes, the General Partner is considered a disregarded entity. The limited partners of the Fund report their respective portions of the Fund income and expense on their income tax returns.

Recently issued accounting pronouncement: In July 2025, FASB issued ASU 2025-05, *Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses for Accounts Receivable and Contract Assets*. The ASU introduces a practical expedient and, for entities other than public business entities, an accounting policy election to simplify the application of Topic 326, Financial Instruments—Credit Losses, to current accounts receivable and current contract assets arising from revenue transactions accounted for under Topic 606, Revenue from Contracts with Customers.

This ASU is effective for all entities for annual reporting periods beginning after December 15, 2025, and interim reporting periods within those annual reporting periods. Early adoption is permitted in both interim and annual reporting periods in which financial statements have not yet been issued or made available for issuance. The adoption of ASU 2025-05 is not expected to have a significant impact on Rare's consolidated financial statements.

Reclassifications: Certain reclassifications of amounts previously reported have been made to the 2024 consolidated balance sheet to maintain consistency between periods presented. The reclassifications had no impact on the previously reported consolidated net assets.

Subsequent events: Rare has evaluated subsequent events through July 28, 2026, the date on which the consolidated financial statements were available to be issued.

Note 2. Investments and Fair Value Measurements

Investments at September 30, 2025 and 2024, consist of the following:

	2025	2024
Corporate bonds	\$ 2,854,812	\$ 2,740,388
Equity	308,808	1,492,819
Mutual funds—fixed income	7,370,399	6,074,478
	10,534,019	10,307,685
Investments held for Meloy Fund I, L.P.	30,166,052	25,040,247
	<u>\$ 40,700,071</u>	<u>\$ 35,347,932</u>

Investment income for the years ended September 30, 2025 and 2024, consists of the following:

	2025	2024
Dividends and interest	\$ 639,502	\$ 1,441,071
Unrealized gain on privately held securities	5,359,137	1,412,941
Realized loss on privately held securities	-	(86,689)
Net realized and unrealized gain	122,276	563,606
Investment fees	(10,877)	(10,277)
	<u>\$ 6,110,038</u>	<u>\$ 3,320,652</u>

Rare and Affiliates

Notes to Consolidated Financial Statements

Note 2. Investments and Fair Value Measurements (Continued)

The ASC Topic on Fair Value Measurement establishes a framework for measuring fair value in accordance with U.S. GAAP, and expands disclosures about fair value measurements. This enables the reader of the consolidated financial statements to assess the inputs used to develop those measurements by establishing a hierarchy for ranking quality and reliability of the information used to determine fair value.

The provision applies to all assets and liabilities that are being measured and reported on a fair value basis and are disclosed in one of the following three categories:

Level 1: Quoted market prices in active markets for identical assets or liabilities.

Level 2: Observable market-based inputs or unobservable inputs corroborated by market data.

Level 3: Unobservable inputs that are not corroborated by market data.

In determining the appropriate levels, Rare performs a detailed analysis of the assets and liabilities that are subject to the Fair Value Measurement Topic. At each reporting period, all assets and liabilities for which the fair value measurement is based on significant unobservable inputs are classified as Level 3.

The tables below present the balances of assets measured at fair value on a recurring basis by level within the hierarchy at September 30, 2025 and 2024:

Description	2025			
	Total	Level 1	Level 2	Level 3
Corporate bonds	\$ 2,854,812	\$ -	\$ 2,854,812	\$ -
Equity	308,808	308,808	-	-
Mutual funds	7,370,399	7,370,399	-	-
Privately held securities	30,166,052	-	-	30,166,052
	40,700,071	7,679,207	2,854,812	30,166,052
Employee benefit plan:				
Mutual funds	1,968,300	1,968,300	-	-
Total investments	\$ 42,668,371	\$ 9,647,507	\$ 2,854,812	\$ 30,166,052

Description	2024			
	Total	Level 1	Level 2	Level 3
Corporate bonds	\$ 2,740,388	\$ -	\$ 2,740,388	\$ -
Equity	1,492,819	1,492,819	-	-
Mutual funds	6,074,478	6,074,478	-	-
Privately held securities	25,040,247	-	-	25,040,247
	35,347,932	7,567,297	2,740,388	25,040,247
Employee benefit plan:				
Mutual funds	1,664,962	1,664,962	-	-
Total investments	\$ 37,012,894	\$ 9,232,259	\$ 2,740,388	\$ 25,040,247

Rare and Affiliates

Notes to Consolidated Financial Statements

Note 2. Investments and Fair Value Measurements (Continued)

Equity and mutual funds are included in Level 1 because they comprise investments with readily determinable fair values based on daily redemption values.

Corporate bonds are included in Level 2 assets, as they are not actively traded. The fair values are based on quoted prices for similar assets in active markets or quoted prices for identical assets in markets that are not active.

Rare's Level 3 assets, are owned by Meloy Fund I, L.P. The following table summarizes the valuation techniques and significant unobservable inputs for the investments in securities that are categorized in Level 3 of their fair value hierarchy as of September 30, 2025 and 2024.

Investment Type	Fair Value, September 30, 2025	Valuation Technique	Unobservable Inputs	Range of Inputs
Equity securities	\$ 20,852,503	Market Approach	Revenue Multiple	0.5x - 4.4x

Investment Type	Fair Value, September 30, 2024	Valuation Technique	Unobservable Inputs	Range of Inputs
Equity securities	\$ 10,570,200	Market Approach	Revenue Multiple	0.3x - 0.9x

These assets have been valued using unadjusted inputs that have not been internally developed by the Meloy Fund I, L.P., including third-party transactions and quotations. As a result, assets of approximately \$9,313,549 and \$14,470,047 as of September 30, 2025 and 2024, respectively, have been excluded from the preceding table. During the years ended September 30, 2025 and 2024, the Meloy Fund I, L.P. made purchases of Level 3 investments in debt and equity securities in the amount of \$100,000 and \$2,298,918, respectively. There were no transfers in or out of Level 3 during the years ended September 30, 2025 and 2024.

Note 3. Meloy Fund I, L.P.

Investments in privately held securities: The Meloy Fund I, L.P. makes debt and equity investments designed to catalyze the development and adoption of sustainable fisheries. In addition to providing a financial return, these investments are designed to have a positive impact on the lives of fishers and their households.

Management reviewed the collectability of the investment in privately held securities and decreased the fiscal year 2024 bad debt allowance from \$2,285,178 to \$1,737,831 in fiscal year 2025. The fair value of the investment in privately held securities on September 30, 2025 and 2024, was \$30,166,052 and \$25,040,248, respectively. The balance includes \$20,852,503 of equity securities.

Rare and Affiliates

Notes to Consolidated Financial Statements

Note 3. Meloy Fund I, L.P. (Continued)

The following is a reconciliation of the beginning and ending balances of private investments in securities measured at fair value.

	2025	2024
Balance, October 1	\$ 25,040,248	\$ 21,687,634
New investments	100,000	2,298,918
Principal repayments	(333,333)	(272,556)
Realized loss	-	(86,689)
Unrealized gain	5,359,137	1,412,941
Balance, September 30	<u>\$ 30,166,052</u>	<u>\$ 25,040,248</u>

Interest income on debt investments is recognized when earned. During the years ended September 30, 2025 and 2024, interest earned on debt investments was \$83,435 and \$308,607, respectively.

Capital paid in advance—Meloy Fund I, L.P.: The Fund received capital contributions in advance in the amount of \$5,328,750 as of September 30, 2018. \$180,000 was called during 2019, \$582,000 during 2020, \$1,620,000 during 2021, \$300,213 during 2022, \$1,873,672 in 2023 and \$617,255 in 2024, leaving a balance of \$155,610 at September 30, 2025. The capital paid in advance is shown on the consolidated balance sheets as a portfolio liability of the Meloy Fund I, L.P.

Contribution by limited partners to the Meloy Fund I, L.P.: The changes in the noncontrolling partners' interests in the Fund at September 30, 2025 and 2024, are as follows:

	2025	2024
Beginning balance—noncontrolling limited partners' interest in the Meloy Fund I, L.P.	\$ 25,292,882	\$ 22,304,220
Capital contribution by noncontrolling limited partners	499,100	2,162,856
Net income attributed to noncontrolling limited partners	4,654,001	825,806
Noncontrolling limited partners' interest in the Meloy Fund I, L.P.	<u>\$ 30,445,983</u>	<u>\$ 25,292,882</u>

The schedule of changes in consolidated net assets without donor restrictions related to Rare and noncontrolling interest in Meloy Fund I, L.P. is as follows:

	Rare	Noncontrolling Interest	Total
Net assets without donor restrictions:			
Balance, September 30, 2023	\$ 10,300,614	\$ 22,304,220	\$ 32,604,834
Change in net assets without donor restrictions	703,654	2,988,662	3,692,316
Balance, September 30, 2024	11,004,268	25,292,882	36,297,150
Change in net assets without donor restrictions	3,228,389	5,153,101	8,381,490
Balance, September 30, 2025	<u>\$ 14,232,657</u>	<u>\$ 30,445,983</u>	<u>\$ 44,678,640</u>

Rare and Affiliates

Notes to Consolidated Financial Statements

Note 3. Meloy Fund I, L.P. (Continued)

Although the noncontrolling interest in the Meloy Fund I, L.P. is shown on the consolidated balance sheets as part of net assets without donor restrictions, these funds are designated for the Meloy Fund I, L.P., and cannot be used for Rare unrestricted expenditures.

Note 4. Property and Equipment

Property and equipment, net of accumulated depreciation and amortization, at September 30, 2025 and 2024, consists of the following:

	2025	2024
Office furniture and equipment	\$ 445,973	\$ 445,973
Leasehold improvements	258,515	258,515
Website	413,340	413,340
	1,117,828	1,117,828
Less accumulated depreciation and amortization	(1,117,828)	(1,115,784)
	\$ -	\$ 2,044

Depreciation and amortization expense for the years ended September 30, 2025 and 2024, was \$2,044 and \$11,055, respectively.

Note 5. Grants and Contributions Receivable

As of September 30, 2025 and 2024, grants and contributions receivable are due as follows:

	2025	2024
Within one year	\$ 11,121,378	\$ 8,557,622
One to two years	4,026,326	5,925,826
Gross grants and contributions receivable	15,147,704	14,483,448
Less present value discount at 4.46%	(286,434)	(383,855)
Less allowance for doubtful accounts	(174,220)	(430,972)
Net grants and contributions receivable	\$ 14,687,050	\$ 13,668,621

Conditional grants: In addition to the above balances, Rare received conditional grants that have not yet been recognized as of the end of the year. Those grants were approximately \$29,920,000 and \$33,570,000, as of September 30, 2025 and 2024, respectively. These amounts are not reported in the accompanying consolidated balance sheets or consolidated statements of activities because the specific conditions in the grant agreements were not yet met. Conditional grants are recognized as revenue when the specified conditions of the grant are met, such as documented expenses or program deliverables. A refundable advance is recorded when a grantor makes a cash advance payment on a conditional grant, and Rare has not yet met the condition.

Rare and Affiliates

Notes to Consolidated Financial Statements

Note 6. Net Assets With Donor Restrictions

Net assets with donor restrictions consisted of the following at September 30, 2025 and 2024:

	2025	2024
Program restricted:		
Sustainable fisheries and agriculture	\$ 8,712,305	\$ 5,493,456
Behavioral science and research	261,314	829,428
Conservation finance	186,748	301,681
Time-restricted	4,200,433	6,401,141
	<u>\$ 13,360,800</u>	<u>\$ 13,025,706</u>

During the years ended September 30, 2025 and 2024, net assets with donor restrictions were released from restriction as follows:

	2025	2024
Program restricted:		
Sustainable fisheries and agriculture	\$ 16,652,767	\$ 16,196,248
Behavioral science and research	4,938,285	7,637,618
Conservation finance	2,868,867	1,134,222
Time-restricted	6,790,000	5,400,000
	<u>\$ 31,249,919</u>	<u>\$ 30,368,088</u>

Note 7. Board-Designated Fund

The primary investment objective of the Board Designated Fund (BDF) is capital preservation. The board of trustees reviews the performance of related investments on a quarterly basis and all investment earnings are reinvested in the BDF.

Under the terms of the investment policy, the board of trustees can allocate a portion of net assets without donor restrictions to the BDF. The board of trustees may also approve distributions from the BDF. As a result of the ability to distribute corpus, all contributions that are deemed board-designated are classified as net assets without donor restrictions for consolidated financial statement purposes.

Changes in the board-designated fund are as follows for the years ended September 30, 2025 and 2024:

	2025	2024
Board-designated fund, beginning of year	\$ 10,478,641	\$ 9,408,931
Investment income	629,240	468,545
Management account fees	(10,871)	(10,277)
Net unrealized (loss) gain	(92,404)	611,442
Board-designated fund, end of year	<u>\$ 11,004,606</u>	<u>\$ 10,478,641</u>

Rare and Affiliates

Notes to Consolidated Financial Statements

Note 8. Line of Credit

During January 2021, Rare and JPM entered an evergreen contract for a \$3,000,000 line of credit with a variable interest rate equal to Secured Overnight Financing Rate, plus 2.60%. Investments are used as collateral for this line of credit. As of September 30, 2025 and 2024, there were no balances due on the line of credit.

Note 9. Leases

Rare leases real estate, including office space and equipment under operating lease agreements that have initial terms ranging from one to 10 years. Some leases include one or more options to renew, generally at Rare's sole discretion, with renewal terms that can extend the lease term indefinitely. In addition, certain leases contain termination options where the rights to terminate are held by either Rare, the lessor, or both parties. These options to extend or terminate a lease are included in the lease terms when it is reasonably certain that Rare will exercise that option. Rare's operating leases generally do not contain any material restrictive covenants or residual value guarantees. Operating lease cost is recognized on a straight-line basis over the lease term.

Effective December 1, 2024, the Organization modified its U.S. headquarter office lease, resulting in changes to lease payments, including a rent abatement period and revised future lease payment amounts. The lease term extends through November 30, 2033.

A portion of the amendment provides for rent abatements, including an initial abatement period beginning December 1, 2024 and an additional temporary abatement from December 2025 through March 2026. These abatements are reflected as reductions of lease payments and are included in the measurement of the lease liability.

Future undiscounted cash flows for each of the next five years and thereafter, and a reconciliation to the lease liabilities recognized on the consolidated balance sheets, are as follows as of September 30, 2025:

Years ending September 30:

2026	\$ 450,798
2027	521,133
2028	491,726
2029	504,019
2030	517,119
Thereafter	<u>1,721,853</u>
Total lease payments	4,206,648
Less imputed interest	<u>(1,045,411)</u>
Total present value of lease liabilities	<u><u>\$ 3,161,237</u></u>

Rare and Affiliates

Notes to Consolidated Financial Statements

Note 9. Leases (Continued)

The components of lease expense are as follows for the years ended September 30, 2025 and 2024:

	2025	2024
Cash paid for amounts included in measurement of lease liabilities:		
Operating cash outflows—payments on operating leases	\$ 1,003,241	\$ 1,514,432
Weighted-average remaining lease term:		
Operating leases	8.01 years	1.19 years
Weighted-average discount rate:		
Operating leases	7.2%	4.2%

During the years ended September 30, 2025 and 2024, rent expense was \$677,195 and \$1,279,430, respectively. The Arlington headquarters office rent charges include standard operating expenses.

Note 10. Retirement Plan

Rare sponsors a defined-contribution retirement plan under Section 401(k) of the IRC for all employees who meet certain service requirements. The plan provides for employee contributions not to exceed annual limits as determined by the Internal Revenue Service (IRS). In 2025 and 2024, Rare contributed 3% of base salary for all eligible employees, and matched employee contributions up to 4% of base salary. Employees are vested in the employer contributions after two years of service. Retirement plan expense for the years ended September 30, 2025 and 2024, was \$1,145,682 and \$1,136,703, respectively.

Note 11. Deferred Compensation Plan Assets and Liabilities

During 2003, Rare established a non-qualified deferred compensation plan, the International Retirement Savings Plan (IRSP), to cover all foreign employees who meet certain service requirements. There are no employee contributions allowed under the IRSP plan. Rare contributes 3% of compensation for all eligible employees, and increases its contribution to 7% of compensation after completion of two years of service. New participants to the plan vest over five years. At September 30, 2025 and 2024, the value of the IRSP was \$1,514,954 and \$1,269,468, respectively. There is a corresponding deferred compensation liability in the same amount that is included in deferred compensation liabilities on the consolidated balance sheets.

During 2011, Rare established a 457(f), non-qualified compensation plan, for certain key employees. This plan is funded annually based on an amount that is approved by the board. For the years ended September 30, 2025 and 2024, \$53,476 and \$133,011, respectively, was approved and funded. As of September 30, 2025 and 2024, the 457(f) liability amounted to \$405,367 and \$361,766, respectively.

Rare also established a Section 457(b) supplemental employee retirement plan (the Plan). Under the terms of the Plan, eligible employees elect to deposit a percentage of their compensation into the Plan, subject to IRS limits. Employee deposits and accumulations are accounted for as an asset and offsetting liability on Rare's consolidated balance sheets until they are distributed to the participants. The amount of deposits and related accumulations were \$47,979 and \$33,754 at September 30, 2025 and 2024, respectively. As of September 30, 2025 and 2024, the 457(b) liability amounted to \$47,979 and \$33,754, respectively.

Rare and Affiliates

Notes to Consolidated Financial Statements

Note 11. Deferred Compensation Plan Assets and Liabilities (Continued)

The assets held for deferred compensation and the deferred compensation liabilities at September 30, 2025 and 2024, are as follows:

	2025	
	Asset	Liability
IRSP Plan	\$ 1,514,954	\$ 1,514,954
457(b) Plan	47,979	47,979
457(f) Plan	405,367	405,367
	<u>\$ 1,968,300</u>	<u>\$ 1,968,300</u>
	2024	
	Asset	Liability
IRSP Plan	\$ 1,269,442	\$ 1,269,442
457(b) Plan	33,754	33,754
457(f) Plan	361,766	361,766
	<u>\$ 1,664,962</u>	<u>\$ 1,664,962</u>

Note 12. Contributed Nonfinancial Assets

Rare reports contributions of nonfinancial assets as contribution revenue and program expense upon receipt. Rare reports contributions of nonfinancial assets as restricted support if they are received with donor-imposed time or purpose restrictions. When a donor restriction expires, or is satisfied, net assets with donor restrictions are reclassified to net assets without donor restrictions and are reported in the accompanying consolidated statements of activities as net assets released from restrictions. None of the contributed nonfinancial assets received were restricted in use. All contributed nonfinancial assets are used in programmatic activities.

During the years ended September 30, 2025 and 2024, the value of contributed nonfinancial assets were related to services of \$259,264 and \$90,168, respectively. These contributed services were included in the consulting and professional fees line on the accompanying consolidated statements of functional expenses.

Note 13. Contingencies

Rare participates in a number of federally assisted grant programs which are subject to financial and compliance audits by the federal government or its representatives. As such, there exists a contingent liability for potential questioned costs that may result from such audits. Management does not anticipate any significant adjustments as a result of such audits.

From time to time, Rare may be subject to various legal proceedings which are incidental to the ordinary course of business. In the opinion of the management of Rare, there are no material liabilities for Rare for any of these proceedings.

Rare and Affiliates

Notes to Consolidated Financial Statements

Note 14. Liquidity

Rare has various sources of liquidity at its disposal, including cash and cash equivalents, investments, receivables due within one year and a line of credit. Rare strategically manages these financial resources to maximize investment return on funds not required for operations.

As of September 30, 2025 and 2024, the following assets are available to meet annual operating costs for the following fiscal year:

	2025	2024
Financial assets:		
Cash and cash equivalents	\$ 8,510,405	\$ 7,241,871
Grants and contributions receivable, net	14,687,050	13,668,801
Other receivables	476,492	139,682
Investments	10,534,019	10,307,685
Total financial assets available	34,207,966	31,358,039
Less amounts not available to be used within one year:		
Refundable advances	(3,243,273)	(3,818,759)
Net assets with donor restrictions for specific programs	(9,160,367)	(6,624,565)
Net assets with donor restrictions for time over one year	(4,200,433)	(1,990,000)
Financial assets available to meet operating needs within one year	<u>\$ 17,603,893</u>	<u>\$ 18,924,715</u>

Rare's support includes restricted contributions. Because donor restrictions require resources to be used in a particular manner, or in a future period, Rare must maintain sufficient resources to meet those responsibilities to its donors. Thus, financial assets may not be available for general expenditures. Rare regularly monitors liquidity required to meet its needs for general expenditures, liabilities and other obligations. Rare has net assets without donor restrictions that are used as reserves to fund program opportunities that are not currently in the budget, and to cover unexpected expenses. Additionally, as described in Note 8, Rare has a \$3,000,000 line of credit available to draw on to meet its needs for general expenditures, liabilities and other obligations due.

Independent Auditor's Report on the Supplementary Information

Board of Trustees
Rare

We have audited the consolidated financial statements of Rare and Affiliates as of and for the years ended September 30, 2025 and 2024, and have issued our report thereon, dated July 28, 2026, which contains an unmodified opinion on those consolidated financial statements. See pages 1 and 2. Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary information is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

RSM US LLP

Gaithersburg, Maryland
July 28, 2026

Rare and Affiliates

Consolidating Balance Sheet September 30, 2025

	Rare	Unique Impact (Formally, Rare Ventures, LLC)	Meloy Fund I, G.P.	Meloy Fund I, L.P.	Elimination	Total
Assets						
Operating assets:						
Cash and cash equivalents	\$ 8,185,522	\$ 78,459	\$ 246,424	\$ -	\$ -	\$ 8,510,405
Grants and contributions receivable, net	14,687,050	-	-	-	-	14,687,050
Related party receivables	844,956	192,084	29,876	-	(1,066,916)	-
Other receivables, net of allowance for credit losses (2025—\$14,879)	476,492	-	-	-	-	476,492
Prepaid expenses and other assets	908,508	-	15,431	-	-	923,939
Investments	10,534,019	-	-	-	-	10,534,019
Assets held for deferred compensation	1,968,300	-	-	-	-	1,968,300
Right-of-use—office and equipment lease, net	3,090,501	-	-	-	-	3,090,501
Total operating assets	40,695,348	270,543	291,731	-	(1,066,916)	40,190,706
Portfolio assets—Meloy Fund I, L.P.:						
Cash and cash equivalents	-	-	-	537,408	-	537,408
Other assets	-	-	-	75,711	-	75,711
Investment in privately held securities, at fair value	-	-	-	30,166,052	-	30,166,052
Total portfolio assets	-	-	-	30,779,171	-	30,779,171
Total assets	\$ 40,695,348	\$ 270,543	\$ 291,731	\$ 30,779,171	\$ (1,066,916)	\$ 70,969,877
Liabilities and Net Assets						
Operating liabilities:						
Accounts payable and accrued expenses	\$ 4,166,912	\$ -	\$ 60,163	\$ -	\$ -	\$ 4,227,075
Related party payables	192,084	469,176	403,020	2,636	(1,066,916)	-
Refundable advances	3,064,708	-	178,565	-	-	3,243,273
Lease liabilities, net	3,161,237	-	-	-	-	3,161,237
Deferred compensation liabilities	1,968,300	-	-	-	-	1,968,300
Total operating liabilities	12,553,241	469,176	641,748	2,636	(1,066,916)	12,599,885
Portfolio liabilities—Meloy Fund I, L.P.:						
Accounts payable and accrued expenses	-	-	-	174,942	-	174,942
Capital paid in advance	-	-	-	155,610	-	155,610
Total portfolio liabilities	-	-	-	330,552	-	330,552
Total liabilities	12,553,241	469,176	641,748	333,188	(1,066,916)	12,930,437
Net assets (deficit):						
Without donor restrictions:						
Undesignated	3,776,701	(198,633)	(350,017)	-	-	3,228,051
Designated by the board of trustees	11,004,606	-	-	-	-	11,004,606
Total Rare net assets without donor restrictions	14,781,307	(198,633)	(350,017)	-	-	14,232,657
Noncontrolling interest in Meloy Fund I, L.P.	-	-	-	30,445,983	-	30,445,983
Total net assets (deficit) without donor restrictions	14,781,307	(198,633)	(350,017)	30,445,983	-	44,678,640
With donor restrictions	13,360,800	-	-	-	-	13,360,800
Total net assets (deficit)	28,142,107	(198,633)	(350,017)	30,445,983	-	58,039,440
Total liabilities and net assets	\$ 40,695,348	\$ 270,543	\$ 291,731	\$ 30,779,171	\$ (1,066,916)	\$ 70,969,877

Rare and Affiliates

Consolidating Statement of Activities Year Ended September 30, 2025

	Rare	Unique Impact (Formally, Rare Ventures, LLC)	Meloy Fund I, G.P.	Meloy Fund I, L.P.	Elimination	Total
Operating support and revenue:						
Grants and contributions	\$ 40,880,413	\$ 600,000	\$ 146,500	\$ -	\$ -	\$ 41,626,913
Contributions of nonfinancial assets	259,264	-	-	-	-	259,264
Program service revenue	456,800	-	28,401	-	-	485,201
Management fees and other revenue		-	419,900	-	(419,900)	-
Total operating support and revenue	41,596,477	600,000	594,801	-	(419,900)	42,371,378
Operating expenses:						
Sustainable fisheries and agriculture	16,842,143	-	-	-	-	16,842,143
Behavioral science and research	10,604,299	-	-	-	-	10,604,299
Conservation finance	4,280,045	64,500	786,125	805,760	(419,900)	5,516,530
Administrative	3,694,604	-	-	-	-	3,694,604
Fundraising	3,168,566	-	-	-	-	3,168,566
Total operating expenses	38,589,657	64,500	786,125	805,760	(419,900)	39,826,142
Other income:						
Rental income	255,288	-	-	-	-	255,288
Investment income	640,019	-	10,258	-	-	650,277
	895,307	-	10,258	-	-	905,565
Unrealized loss on privately held security	-	(600,000)	-	-	-	(600,000)
Loss on lease modification	(93,078)	-	-	-	-	(93,078)
Changes in net assets before noncontrolling interest	3,809,049	(64,500)	(181,066)	(805,760)	-	2,757,723
Other:						
Meloy Fund I, L.P.:						
Portfolio interest	-	-	-	100,624	-	100,624
Change in unrealized gain on privately held securities	-	-	-	5,359,137	-	5,359,137
	-	-	-	5,459,761	-	5,459,761
Changes in net assets before contributions by limited partners	3,809,049	(64,500)	(181,066)	4,654,001	-	8,217,484
Contributions by limited partners	-	-	-	499,100	-	499,100
Change in net assets	3,809,049	(64,500)	(181,066)	5,153,101	-	8,716,584
Net assets (deficit):						
Beginning	24,333,058	(134,133)	(168,951)	25,292,882	-	49,322,856
Ending	\$ 28,142,107	\$ (198,633)	\$ (350,017)	\$ 30,445,983	\$ -	\$ 58,039,440

Rare and Affiliates

Rare Standalone Balance Sheets September 30, 2025 and 2024

	2025	2024
Assets		
Cash and cash equivalents	\$ 8,185,522	\$ 6,817,997
Grants and contributions receivable, net	14,687,050	13,559,071
Contracts receivable from related parties	844,956	743,483
Other receivables, net of allowance for credit losses (2025—\$14,879; 2024—\$0)	476,492	139,862
Prepaid expenses and other assets	908,508	591,839
Investments	10,534,019	10,307,685
Assets held for deferred compensation	1,968,300	1,664,962
Right-of-use—office and equipment lease, net	3,090,501	1,449,784
Total assets	\$ 40,695,348	\$ 35,274,683
Liabilities and Net Assets		
Accounts payable and accrued expenses	\$ 4,166,912	\$ 3,764,273
Refundable advances	3,064,708	3,499,367
Related party transactions	192,084	262,946
Lease liability	3,161,237	1,750,077
Deferred compensation liabilities	1,968,300	1,664,962
Total liabilities	12,553,241	10,941,625
Net assets:		
Without donor restrictions:		
Undesignated	3,776,701	828,711
Designated by the board of trustees	11,004,606	10,478,641
Total net assets without donor restrictions	14,781,307	11,307,352
With donor restrictions	13,360,800	13,025,706
Total net assets	28,142,107	24,333,058
Total liabilities and net assets	\$ 40,695,348	\$ 35,274,683

Rare and Affiliates

Rare Standalone Statements of Activities Years Ended September 30, 2025 and 2024

	2025	2024
Support and revenue:		
Grants and contributions	\$ 40,880,413	\$ 32,367,496
Contributed services and materials	259,264	90,168
Program service revenue	456,800	315,119
Total support and revenue	41,596,477	32,772,783
Operating expenses:		
Sustainable fisheries and agriculture	16,842,143	14,223,398
Behavioral science and research	10,604,299	12,193,229
Conservation finance	4,280,045	3,691,346
Administrative	3,694,604	3,640,730
Fundraising	3,168,566	3,255,535
Total operating expenses	38,589,657	37,004,238
Other income:		
Rental income	255,288	279,787
Investment income	640,019	1,191,720
	895,307	1,471,507
Loss on lease modification	(93,075)	-
Change in net assets	3,809,052	(2,759,948)
Net assets:		
Beginning	24,333,058	27,093,006
Ending	\$ 28,142,110	\$ 24,333,058

Rare and Affiliates
The Swiss Confederation State Secretariat for Economic Affairs
“Fisheries Ecosystem Technical Assistance Facility”

Program Schedule of Cash Receipts and Expenditures
Year Ended September 30, 2025

Cash receipts:	
Cash received	\$ -
Total cash receipts	<u>-</u>
Expenditures:	
Consultants	157,945
Management fee	16,145
Total expenditures	<u>174,090</u>
Excess of cash expenditures over receipts	(174,090)
Cash balance:	
Beginning	<u>365,580</u>
Ending	<u>\$ 191,490</u>